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RGF Environmental Group



Business Review

RGF Environmental Group Transformative Purification Solutions for a Healthier Planet

or over four decades, RGF Environmental Group has been at the forefront of creating a cleaner, safer world through advanced technologies. From air purification systems to water and food treatment solutions, it has been instrumental in delivering over 500 cutting-edge products that address critical environmental challenges in industries ranging from hospitality to manufacturing.

A true leader in American manufacturing, RGF understands the importance of securing its supply chains to maintain the

consistent flow of high-quality products. In response to market shifts and global supply chain disruptions, it has strategically expanded its vertical manufacturing capabilities. This move enhances its control over the manufacturing process, speeds up response times and allows it to meet the rapidly evolving market demands without disruption.

For example, facing a shortage of UV lamps during the pandemic, RGF responded by manufacturing them itself, ensuring the availability of this critical component and strengthening its supply chain resilience.

"Our goal is to maximize our value as a manufacturer here in the U.S. We stock all our leading products in inventory, allowing us to ship our customers' products without major interruptions," says Tony Julian, CFO.

Enhancing Health and Safety across Industries

RGF drives innovation in air purification, water treatment and food safety, enabling businesses across industries to create cleaner environments.

> Advanced air purification technologies such as UV and Photohydroionization[®] (PHI) systems address critical challenges like indoor air quality, mold and airborne pathogens. These state-of-the-art systems effectively neutralize harmful microbes and improve air quality in homes, offices, schools, hospitals and commercial spaces.

At the heart of RGF's whole-home air purification systems is its proprietary PHI-CELL® technology, which generates airborne hydrogen peroxide to neutralize harmful microbes and odor throughout the treated space. This innovative process is integral to its Guardian Air, REME-HALO® and HALO-LED® product families, all of which deliver the natural antimicrobial benefits of outdoor air into indoor spaces.

In response to heightened concerns over airborne pathogens and the vulnerabilities of HVAC systems exposed by the COVID-19 pandemic, RGF introduced its Lucidium UV solutions that enhance HVAC system cleanliness. HVAC performance is optimized by addressing mold and other organic growth on cooling coils, reduce maintenance costs and lower carbon footprints. Its air purification systems offer additional value by offering dependable protection against seasonal illnesses, viruses and pollutants across diverse environments.



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Equally impactful is RGF's water treatment division, which leads with advanced solutions that help industrial and commercial clients comply with evolving wastewater regulations. As environmental standards become more stringent, RGF adapts to ensure continuous high performance, earning the loyalty of clients who rely on its proven systems for reliably recycling and discharging process water.

Food safety remains a central priority for RGF. As awareness of foodborne illnesses like E. coli and listeria increases, restaurants, food processing facilities and quick-service chains rely on its air sanitation technologies to effectively mitigate contamination risks. Offering industry-specific expertise and targeted technologies, RGF empowers businesses to maintain safe environments and uphold the highest standards in food quality.

A key example of its impact in this field is its partnership with Chipotle. After facing significant challenges related to foodborne illnesses, Chipotle sought RGF's help to address the contamination risks

in its restaurants. RGF implemented its innovative REME-HALO[®] system in the restaurant chain's air conditioning systems, along with advanced technologies for restrooms and ice machine sanitization. These solutions effectively reduced airborne pathogens and helped Chipotle create a safe dining environment, protecting customers and staff.

RGF continues to support clients like Chipotle, helping them maintain safety standards and protect their reputations while meeting evolving regulatory demands for food safety.

Customer-Centric Innovations for Enhanced Performance

A customer-first approach drives RGF's success in delivering tailored solutions that blend expertise and innovation to meet each client's needs. Gathering real-time feedback from its internal teams and a long-established network of manufacturer representatives, it continuously enhances its offerings to provide the most relevant products and services.

"Our organization is nimble, allowing us to channel feedback directly into new product development and production quality improvements," says Julian.

This agility is further supported by RGF's warranty department, which plays a critical role in monitoring failure rates and identifying issues. This data serves as a barometer for product performance, allowing it to quickly address concerns and maintain the reliability and effectiveness of its

products. The integration of NetSuite's ERP system has also streamlined its processes, enhancing communication, improving response times and ensuring a seamless customer experience, from inquiry to delivery.

> RGF's drive for continuous product improvement allows it to integrate new technologies, enhancing performance. With ISO 9001 certification affirming its dedication to quality, it remains focused on advancing sustainability, innovation and environmental safety while fostering a culture that puts the customer's needs first.

As RGF Environmental Group approaches its 40th anniversary, it is committed to continuing its mission to foster a healthier planet and lead the charge in environmental Tony Julian, safety. 🔢

CFO

